ANNUAL STATEMENT FOR THE YEAR 2007 OF THE Windsor Health Plan, Inc.

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# **Amended Statement Cover**

The Annual Statement has been amended for the year ended December 31, 2007 in accordance with the audited financial statements.

2003 SEP 16 AH II: 03

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### **ANNUAL STATEMENT**

**OF THE** 

Windsor Health Plan, Inc.

of

**Brentwood** 

in the state of

**Tennessee** 

TO THE

**Insurance Department** 

OF THE STATE OF

Tennessee

For the Year Ending December 31, 2007



### ANNUAL STATEMENT

For the Year Ending December 31, 2007 OF THE CONDITION AND AFFAIRS OF THE

Windsor Health Plan, Inc.

NAIC Group Code	1268 (Current Period)	1268 (Prior Period	)	NAIC Com	pany Code	95792	Employer's ID Number	62-1531881
Organized under the Laws of Tennessee				,	State of Domic	cile or Port of Entry	Te	nnessee
Country of Domicile	Un	ted States of America	а					
Licensed as business type:	Life, Accident & Hea Dental Service Corp Other[ ]	C 100 Pt 100 Pt	Property/Ca Vision Servi Is HMO Fed	ice Corporati	ion[] ied? Yes[]No	Health M	Medical & Dental Service or Ir laintenance Organization[X]	idemnity[ ]
Incorporated/Organized		05/14/1993			Comme	nced Business	01/01/19	94
Statutory Home Office		100 Commerce Way					Brentwood, TN 37027	
Main Administrative Office	1	(Street and Num	ber)	7		e Way, Suite 285 d Number)	(City or Town, State and Zip Co	Je)
		twood, TN 37027			170.V30.0000000	03075 1810013 216	(615)782-7800	
Mail Address		, State and Zip Code) 100 Commerce Way					(Area Code) (Telephone Nu Brentwood, TN 37027	
Primary Location of Books as	nd Records	(Street and Number or	P.O. Box)		7100 Con	nmerce Way, Suite	(City or Town, State and Zip Co 285	de)
,,	- The second sec					treet and Number)		
		od, TN 37027 , State and Zip Code)				1	(615)782-7914 (Area Code) (Telephone Nu	imber)
Internet Website Address		www.windsorhea	lthgroup.com					
Statutory Statement Contact		Jennifer Gi (Name					(615)782-7914 (Area Code)(Telephone Number)	(Extension)
		dsorhealthgroup.com	1				(615)782-7826	(Exercision)
	(E-f)	fail Address)		OFFICE	ERS		(Fax Number)	
			Michael Baile Willis Jones	еу .	Title President Secretary Treasurer			
	nessee amson ss	Phillip Hertik Michael Bailey	DIRECTO	ORS OF	RTRUSTI	EES Willis Jor	nes	
The officers of this reporting entity were the absolute property of the contained, annexed or referred to, deductions therefrom for the perior may differ; or, (2) that state rules or	being duly sworn, each d said reporting entity, free a is a full and true statement d ended, and have been d or regulations require diffe estation by the described of	and clear from any liens of at of all the assets and lia completed in accordance rences in reporting not re officers also includes the	or claims thereon bilities and of the with the NAIC A clated to account related correspondents	n, except as he se condition an unual Stateme ting practices a onding electror	erein stated, and to d affairs of the sa- ent Instructions ar- and procedures, a nic filing with the to r in addition to the	that this statement, tog- id reporting entity as of ad Accounting Practices according to the best of NAIC, when required, the	eporting period stated above, all of the ether with related exhibits, schedule of the reporting period stated above, is and Procedures manual except to their information, knowledge and both hat is an exact copy (except for form (Signature))	es and explanations therein and of its income and the extent that: (1) state law elief, respectively.
	ichael Bailey			Willis Jo (Printed M			(Printed Name	2)
(F	Printed Name)  1.			2.	arre;		3.	
	President (Title)			Secreta (Title)			Treasurer (Title)	
Hudae (Notary Publi	A mars	OF TENNES NOTAF PUBLIC	- :-=	2. Date file	ne amendment		Yes[]No[X 2 09/15/2008	

**ASSETS** 

		AOO		Current Year		Dries Vees
			1	2	3	Prior Year
			'	2	Net Admitted	4
				Nonadmitted	Assets	Net Admitted
			Assets	Assets	(Cols.1-2)	Assets
1.	Bonds	(Schedule D)	5.829.237			
2.		s (Schedule D)				
	2.1	Preferred stocks				
	2.2	Common Stocks				
2			•••••••••••••••••••••••••••••••••••••••		••••••	*****************
3.	_	age loans on real estate (Schedule B):				
	3.1	First liens				
	3.2	Other than first liens				·····
4.	Reale	estate (Schedule A):				
	4.1	Properties occupied by the company (less \$0				
		encumbrances)	·····			
	4.2	Properties held for the production of income (less \$0				
		encumbrances)		}		
	4.3	Properties held for sale (less \$0 encumbrances)		1		
			••••••••		•••••••	• • • • • • • • • • • • • • • • • • • •
		(\$12,890,370 Schedule E Part 1), cash equivalents				
	•	7,023,153 Schedule E Part 2) and short-term investments				
	(\$	0 Schedule DA)	19,913,523		19,913,523	14,221,064
6.	Contra	act loans (including \$0 premium notes)				· · · · · · · · · · · · · · · · · · ·
		invested assets (Schedule BA)				
		vables for securities	1	l l	t t	
		gate write-ins for invested assets	i	i		
		tals, cash and invested assets (Lines 1 to 9)				
		·				
		lants less \$0 charged off (for Title insurers only)				
12.	Invest	ment income due and accrued	96,279		96,279	73,860
13.	Premi	ums and considerations				
	13.1	Uncollected premiums and agents' balances in the course of				
		collection	93,271		93,271	2,921,416
	13.2	Deferred premiums, agents' balances and installments booked	•		·	
		but deferred and not yet due (Including \$0 earned but				
		· · · · · · · · · · · · · · · · · · ·				
	40.0	unbilled premiums)				
		Accrued retrospective premiums	2,749,603		2,749,603	•••••
14.		urance:	· ·			
	14.1	Amounts recoverable from reinsurers	42,301		42,301	
	14.2	Funds held by or deposited with reinsured companies				•••••
	14.3	Other amounts receivable under reinsurance contracts	• • • • • • • • • • • • • • • • • • • •			
15.	Amou	nts receivable relating to uninsured plans	800,480		800,480	567,655
16.1		nt federal and foreign income tax recoverable and interest thereon				
16.2		eferred tax asset				
			-			
17.		anty funds receivable or on deposit		l l		
18.		ronic data processing equipment and software	• • • • • • • • • • • • • • • • • • • •			·····
19.		ture and equipment, including health care delivery assets		1		
		0)				
20.	Net a	djustment in assets and liabilities due to foreign exchange rates				
21.	Recei	ivables from parent, subsidiaries and affiliates				
22.		h care (\$471,945) and other amounts receivable	l .			
23.		egate write-ins for other than invested assets	li e		,	
1		<del>-</del>				
24.		assets excluding Separate Accounts, Segregated Accounts and	20 000 5	040.040	20.057.00-	00 047 070
		cted Cell Accounts (Lines 10 to 23)			30,257,235	23,317,372
25.		Separate Accounts, Segregated Accounts and Protected Cell			1	
1		unts		<del>† – – – – – – – – – – – – – – – – – – –</del>	+	<del>•</del>
26.		(Lines 24 and 25)	30,906,577	649,342	30,257,235	23,317,372
$\overline{}$		F WRITE-INS				·
0901.						
0902.				1		
0903.					1	
0998.		mary of remaining write-ins for Line 9 from overflow page				
0999.	Pron	ALS (Lines 0901 through 0903 plus 0998) (Line 9 above)aid Expenses	24 1EG	24 156		
12001.	•	aid Expenses	l .	B .	1	
2302					1	
2302. 2303.						
2303.		mary of remaining write-ins for Line 23 from overflow page				

## LIABILITIES, CAPITAL AND SURPLUS

		Current Year			Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$0 reinsurance ceded)				
2.	Accrued medical incentive pool and bonus amounts				
2. 3.	Unpaid claims adjustment expenses				
	Aggregate health policy reserves			-	
4. -					
5. 2	Aggregate life policy reserves				
6.	Property/casualty unearned premium reserves				
7.	Aggregate health claim reserves				1
8.	Premiums received in advance				
9.	General expenses due or accrued	326,301	•••••	326,301	202,135
10.1	Current federal and foreign income tax payable and interest thereon (including \$0				
	on realized capital gains (losses))	•••••	•••••		
10.2	Net deferred tax liability				1
11.	Ceded reinsurance premiums payable		•••••		
12.	Amounts withheld or retained for the account of others		·····		
13.	Remittances and items not allocated				
14.	Borrowed money (including \$0 current) and interest thereon \$0				
	(including \$0 current)				
15.	Amounts due to parent, subsidiaries and affiliates	694,170	•••••	694,170	938,492
16.	Payable for securities				
17.	Funds held under reinsurance treaties with (\$0 authorized reinsurers and				
	\$0 unauthorized reinsurers)		• • • • • • • • • • • • • • • • • • • •		
18.	Reinsurance in unauthorized companies	Į.	ľ	1	1 1
19.	Net adjustments in assets and liabilities due to foreign exchange rates				
20.	Liability for amounts held under uninsured plans		1		I I
21.	Aggregate write-ins for other liabilities (including \$0 current)	1		1	
22.	Total liabilities (Lines 1 to 21)				
23.	Aggregate write-ins for special surplus funds	1	L	1	1 (
24.	Common capital stock			I.	
25.	Preferred capital stock				1 1
I	Gross paid in and contributed surplus	1	1		85,190,279
26.	Surplus notes	l	1		
27.	,			1	
28.	Aggregate write-ins for other than special surplus funds				
29.	Unassigned funds (surplus)	X X X	X X X	(73,359,631)	(/5,94/,451)
30.	Less treasury stock, at cost:				
	30.10 shares common (value included in Line 24 \$0)		1	1	1
ŀ	30.20 shares preferred (value included in Line 25 \$0)				
31.	Total capital and surplus (Lines 23 to 29 minus Line 30)				
32.	Total Liabilities, capital and surplus (Lines 22 and 31)				
	ILS OF WRITE-INS  Accounts Payable Other	2 665		2 665	· · · · · · · · · · · · · · · · · · ·
2101. 2102.	Accounts Fayable Otter				
2103.					
2198.	Summary of remaining write-ins for Line 21 from overflow page			0.000	
2199.	TOTALS (Lines 2101 through 2103 plus 2198) (Line 21 above)	2,665	Y Y Y	2,660	)
2301. 2302.					
2303.		X X X	X X X		
2398.					<u> </u>
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)	XXX	X X X		) (6,955,991)
2801. 2802.	Dividend to Vanderbilt University	XXX			) (0,955,991)
2803.					
2898.	Summary of remaining write-ins for Line 28 from overflow page	x x x	X X X		
2899.	TOTALS (Lines 2801 through 2803 plus 2898) (Line 28 above)	XXX <u></u>	J XXX	(6,955,991	)   (6,955,991)

# **STATEMENT OF REVENUE AND EXPENSES**

		Ситеп	nt Year	Prior Year
		1	2	3
1.	Mambar Months	Uncovered	Total	Total
	Member Months			
	Net premium income (including \$0 non-health premium income)	<b>)</b>		
	Change in uneamed premium reserves and reserve for rate credits	!		l.
	Fee-for-service (net of \$0 medical expenses)			
5.	Risk revenue	1		
6.	Aggregate write-ins for other health care related revenues		i	
7.	Aggregate write-ins for other non-health revenues			
8.	Total revenues (Lines 2 to 7)	XXX	119,328,295	57,048,413
	al and Medical:			
9.	Hospital/medical benefits		60,966,381	28,161,913
	Other professional services			
11.	Outside referrals		11,548,431	
12.	Emergency room and out-of-area		1,724,774	
13.	Prescription drugs		19,367,091	5,785,972
14.	Aggregate write-ins for other hospital and medical			
15.	Incentive pool, withhold adjustments and bonus amounts		100,239	
16.	Subtotal (Lines 9 to 15)		93,706,916	45,655,995
Less:				
17.	Net reinsurance recoveries		461,000	<u></u>
18.	Total hospital and medical (Lines 16 minus 17)		93,245,916	45,655,995
19.	Non-health claims (net)			
20.	Claims adjustment expenses, including \$238,433 cost containment expenses	<b></b>	94,964	81,205
21.	General administrative expenses			·
22.	Increase in reserves for life and accident and health contracts (including \$0 increase in		, .	. ,
	reserves for life only)			
23.	Total underwriting deductions (Lines 18 through 22)			
24.	Net underwriting gain or (loss) (Lines 8 minus 23)			
25.	Net investment income earned (Exhibit of Net Investment Income, Line 17)	1		
26.	Net realized capital gains (losses) less capital gains tax of \$0			
27.	Net investment gains (losses) (Lines 25 plus 26)		1	
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered			
	\$0) (amount charged off \$0)]			
29.	Aggregate write-ins for other income or expenses	1		
30.	Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24			
30.	plus 27 plus 28 plus 29)	***	4 560 105	1 342 180
24	Federal and foreign income taxes incurred	1	j	
31.	•		1	
32.	Net income (loss) (Lines 30 minus 31)			
0601.				
0602. 0603.				1
0698.	Summary of remaining write-ins for Line 6 from overflow page			
0000.		7777		
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)			
0699. 0701.		XXX		
0699.		XXXXXX		
0699. 0701. 0702. 0703. 0798.	Summary of remaining write-ins for Line 7 from overflow page	XXX XXX XXX		
0699. 0701. 0702. 0703.		XXX XXX XXX XXX		
0699. 0701. 0702. 0703. 0798. 0799. 1401. 1402.	Summary of remaining write-ins for Line 7 from overflow page TOTALS (Line 0701 through 0703 plus 0798) (Line 7 above)	XXX XXX XXX XXX		
0699. 0701. 0702. 0703. 0798. 0799. 1401. 1402. 1403.	Summary of remaining write-ins for Line 7 from overflow page	XXX XXX XXX XXX		
0699. 0701. 0702. 0703. 0798. 0799. 1401. 1402.	Summary of remaining write-ins for Line 7 from overflow page	XXX XXX XXX XXX		
0699. 0701. 0702. 0703. 0798. 0799. 1401. 1402. 1403. 1498. 1499.	Summary of remaining write-ins for Line 7 from overflow page TOTALS (Line 0701 through 0703 plus 0798) (Line 7 above)  Summary of remaining write-ins for Line 14 from overflow page TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)	XXX XXX XXX XXX		
0699. 0701. 0702. 0703. 0798. 0799. 1401. 1402. 1403. 1498. 1499. 2901.	Summary of remaining write-ins for Line 7 from overflow page TOTALS (Line 0701 through 0703 plus 0798) (Line 7 above)  Summary of remaining write-ins for Line 14 from overflow page TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)	XXX XXX XXX XXX		
0699. 0701. 0702. 0703. 0798. 0799. 1401. 1402. 1403. 1498. 1499.	Summary of remaining write-ins for Line 7 from overflow page TOTALS (Line 0701 through 0703 plus 0798) (Line 7 above)  Summary of remaining write-ins for Line 14 from overflow page TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)	XXX XXX XXX XXX		

## **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1 Current Year	2 Prior Year
	CAPITAL & SURPLUS ACCOUNT	!	
33.	Capital and surplus prior reporting year	6,618,137	5,288,457
34.	Net income or (loss) from Line 32	2,964,068	1,342,180
35.	Change in valuation basis of aggregate policy and claim reserves		 
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$0		. <b>.</b>
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax	260,594	
39.	Change in nonadmitted assets	(636,842)	52,440
40.	Change in unauthorized reinsurance		
41.	Change in treasury stock		• • • • • • • • • • • • • • • • • • • •
42.	Change in surplus notes		
<b>43</b> .	Cumulative effect of changes in accounting principles		
44.	Capital Changes:		
	44.1 Paid in		
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus		
<b>45</b> .	Surplus adjustments:		
	45.1 Paid in	(1,300,000)	(64,940)
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Transferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus		
48.	Net change in capital and surplus (Lines 34 to 47)	1,287,820	1,329,680
49	Capital and surplus end of reporting year (Line 33 plus 48)	7,905,957	6,618,137
DETAI	LS OF WRITE-INS	•	<u>.                                      </u>
4701.			
4702.			
4703.		<b>I</b>	1
4798.	Summary of remaining write-ins for Line 47 from overflow page		
4799.	TOTALS (Lines 4701 through 4703 plus 4798) (Line 47 above)		

### **CASH FLOW**

	CASH FLOW	1 1	2
		Current Year	Prior Year
	Cash from Operations		
1.	Premiums collected net of reinsurance	119,334,520	54,994,865
2.	Net investment income	1,221,100	559,315
3.	Miscellaneous income		
4.	Total (Lines 1 through 3)	120,555,620	55,554,180
5.	Benefit and loss related payments	87,821,894	31,688,608
6.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
7.	Commissions, expenses paid and aggregate write-ins for deductions	23,029,382	11,129,178
8.	Dividends paid to policyholders		
9.	Federal and foreign income taxes paid (recovered) net of \$ tax on capital gains (losses)	1,596,037	
10.	Total (Lines 5 through 9)	112,447,313	42,817,786
11.	Net cash from operations (Line 4 minus 10)	8,108,307	12,736,394
	Cash from investments		
12.	Proceeds from investments sold, matured or repaid:		
	12.1 Bonds	1,940,000	770,000
	12.2 Stocks		
	12.3 Mortgage loans		
	12.4 Real estate		
	12.5 Other invested assets		
	12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
	12.7 Miscellaneous proceeds		
	12.8 Total investment proceeds (Lines 12.1 to 12.7)	1,940,000	770,000
13.	Cost of investments acquired (long-term only):		
	13.1 Bonds	2,792,536	3,088,850
	13.2 Stocks		
	13.3 Mortgage loans		
	13.4 Real estate		
	13.5 Other invested assets		
	13.6 Miscellaneous applications		
	13.7 Total investments acquired (Lines 13.1 to 13.6)	2,792,536	3,088,850
14.	Net increase (decrease) in contract loans and premium notes		·····
15.	Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	(852,536)	(2,318,850)
	Cash from Financing and Miscellaneous Sources		
16.	Cash provided (applied):		
	16.1 Surplus notes, capital notes		••••
	16.2 Capital and paid in surplus, less treasury stock	(1,300,000)	
	16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities	i i	
	16.5 Dividends to stockholders		
	16.6 Other cash provided (applied)	(263,312)	1,554,285
17.	Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)	(1,563,312)	1,554,285
	RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
18.	Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	5,692,459	11,971,829
19.	Cash, cash equivalents and short-term investments:		
	19.1 Beginning of year	14,221,064	2,249,23
	19.2 End of year (Line 18 plus Line 19.1)	19,913,523	14,221,064

Supplemental Disclosures of Cash Flow Information for Non-Cash Transactions:

		 l
		1
100 0004		
20.0001		 
	***************************************	

### **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

		1	2 Comprehensive (Hospital	3	4	5	6 Federal Employees	7	8 Title	9	10
		Total	& Medical)	Medicare Supplement	Dental Only	Vision Only	Health Benefit Plan	XVIII Medicare	XIX Medicaid	Other Health	Other Non-Health
1.	Net premium income	119.328.295	1110010017	Сорранных		1	- CONTONCY IGHT	113,142,998		6.185.297	TTOIT ICUISI
2.	Change in unearned premium reserves and reserve for rate credit .		 								
3.	Fee-for-service (net of \$ 0 medical expenses)		[		l	I					xxx
4.	Risk revenue						<b> </b>	<b> </b>		l	xxx
5.	Aggregate write-ins for other health care related revenues	l									xxx
6.	Aggregate write-ins for other non-health care related revenues		xxx	xxx	xxx	xxx	xxx	xxx	xxx	xxx	
7.								113,142,998		6.185.297	
8.					l	I	<b> </b>	60,977,145	(10.764)		xxx
9.	Other professional services				l	1					XXX
10.	Outside referrals		l			I		11,548,431			xxx
11.	Emergency room and out-of-area							1,724,774			XXX
12.	Prescription drugs		1 1					13.229.385		6.137.706	XXX
13.	Aggregate write-ins for other hospital and medical		1 1								XXX
14.	Incentive pool, withhold adjustments and bonus amounts	100.239			<b></b>			100,239			XXX
15.	Subtotal (Lines 8 to 14)							87,579,974	(10,764)	6,137,706	XXX
16.	Net reinsurance recoveries							461,000	` ' '		XXX
17.	Total hospital and medical (Lines 15 minus 16)							87,118,974	(10,764)	6.137.706	XXX
18.	Non-health claims (net)			XXX	xxx			XXX	, , , , , , , , , , , , , , , , , , , ,	XXX	^^^
19.	Claims adjustment expenses including \$238,433 cost	***************************************	^^^	^^^	····· ^^^·····	^^^	····· <b>^^^</b> ·····	^^^	^^^	^^^	• • • • • • • • • • • • • • • • • • • •
19.	containment expenses	04 064			l	l		94.964			
20.		22.601.043						19.621.978	2,113,122	865.943	••••••
21.		22,001,043		***************************************		***************************************		19,021,970	2,1 13,122		XXX
			xxx	XXX	xxx	XXX	~~~	XXX	xxx	xxx	***
22.		115,941,923				<del> </del>		106,835,916			
23.									2,102,358	7,003,649	•••••
24.	3 3	3,386,372				J		6,307,082	(2,102,358)	(818,352)	•••••
	LS OF WRITE-INS										
0501.		•••••									XXX
0502.											XXX
0503.											XXX
0598.	Summary of remaining write-ins for Line 5 from overflow page			··· <u>··</u> ··							XXX
0599.											XXX
0601.			XXX	XXX	XXX	xxx	XXX	XXX		XXX	
0602.			xxx	XXX	XXX	xxx	XXX	XXX	x x x	xxx	
0603.			xxx	XXX	xxx	XXX	XXX	XXX	xxx	x x x [	
0698.				XXX	XXX	XXX	XXX	XXX	XXX	XXX	······································
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
1301.											XXX
1302.											xxx
1303.											xxx
1398.	Summary of remaining write-ins for Line 13 from overflow page										xxx
1399.											XXX

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ANNUAL STATEMENT FOR THE YEAR 2007 OF THE WINDSOT Health Plan, Inc.

# **EXHIBIT 5 - AMOUNTS DUE FROM PARENT, SUBSIDIARIES AND AFFILIATES**

1	2	3	4	5	6	Adm	nitted
						7	8
Name of Affiliate	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Nonadmitted	Current	Non-Current
Individually listed receivables							
Windsor Management Services, Inc.	901,867					901,867	
0199999 Total - Individually listed receivables	901,867					901,867	
0299999 Receivables not inidvidually listed							
0399999 Total gross amounts receivable	901,867					901,867	

ANNUAL STATEMENT FOR THE YEAR 2007 OF THE Windsor Health Plan, Inc.

# **EXHIBIT 6 - AMOUNTS DUE TO PARENT, SUBSIDIARIES AND AFFILIATES**

1	2	3	4	5
Affiliate	Description	Amount	Current	Non-Current
Individually listed payables				
Windsor Management Services	federal income taxes	1,596,037	1,596,037	
0199999 Total - Individually listed payables	XXX	1,596,037	1,596,037	
0299999 Payables not individually listed	XXX	630	630	
0399999 Total gross payables	XXX	1,596,667	1,596,667	

### **GENERAL INTERROGATORIES**

### **PART 1 - COMMON INTERROGATORIES**

GENERAL
---------

1.2	<ul> <li>1 is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?</li> <li>2 if yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure statement in the Holding Company System of Insurance Commissioners (NAIC) in its Model</li> </ul>								
	Insurance Holding Com	pany System Regulatory Act and model regulations pertain re requirements substantially similar to those required by su	ing thereto, or is the reporting entit	y subject to	Yes[X] No[] N/A[]				
	<ul> <li>Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?</li> <li>If yes, date of change:</li> </ul>								
3.2 3.3	1. State as of what date the latest financial examination of the reporting entity was made or is being made. 2. State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. 3. This date should be the date of the examined balance sheet and not the date the report was completed or released. 3. State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 4. By what department or departments?								
4.2	During the period cover combination thereof uncontrol a substantial pa 4.11 sales of new busin 4.12 renewals? During the period cover	red by this statement, did any sales/service organization ow or commissions for or control a substantial part (more than 2	eporting entity) receive credit or co sured on direct premiums) of: ned in whole or in part by the repo	rting entity or an	Yes[] No[X] Yes[] No[X] Yes[] No[X] Yes[] No[X]				
5.1 5.2	If yes, provide the name	been a party to a merger or consolidation during the period e of the entity, NAIC company code, and state of domicile (usual of the merger or consolidation.	covered by this statement? see two letter state abbreviation) for	or any entity that has	Yes[] No[X]				
	Г	1	2	3					
	-	Name of Entity	NAIC Company Code	State of Domicile					
6.2 7.1 7.2	6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? 6.2 If yes, give full information: 7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? 7.2 If yes, 7.21 State the percentage of foreign control								
	7.22 State the nationali attorney-in-fact an	<ul> <li>ify(s) of the toreign person(s) or entity(s); or if the entity is a id identify the type of entity(s) (e.g., individual, corporation, q</li> </ul>	mutual or reciprocal, the nationalit government, manager or attorney-	y of its manager or in-fact)					
		1	2						
		Nationality	Type of	Entity					
8.2 8.3	8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? 8.2 If response to 8.1 is yes, please identify the name of the bank holding company. 8.3 Is the company affiliated with one or more banks, thrifts or securities firms? 8.4 If response to 8.3 is yes, please provide the names and location (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e., the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Office of Thrift Supervision (OTS), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC) and identify the affiliate's primary federal regulator.								
				<u> </u>	<del></del>				

1	2	3	4	5	6	7
Affiliate Name	Location (City, State)	FRB	occ	OTS	FDIC	SEC
		Yes[] No[X]				

- What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?
   Deloitte & Touche LLP, 424 Church Street, Suite 2400 Nashville, Tennessee 37219
- 10. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification? Edgar Schneider, actuary, Reden & Anders Ltd., 2170 Satellite Blvd, Suite 150, Duluth, GA 30097

11.2 If yes, provide explanation

11.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?
 11.11 Name of real estate holding company
 11.12 Number of parcels involved
 11.13 Total book/adjusted carrying value
 14.2 Market of parcels involved

12. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:
12.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?
12.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?
12.3 Have there been any changes made to any of the trust indentures during the year?
12.4 If answer to (12.3) is yes, has the domiciliary or entry state approved the changes?

Yes[] No[X]

0

13.1	GENERAL INTERROGATORIES (Continued)  Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?  a. Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships:	Yes[X] No[ ]	
13 1	relationships; b. Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity; c. Compliance with applicable governmental laws, rules and regulations; d. The prompt internal reporting of violations to an appropriate person or persons identified in the code; and e. Accountability for adherence to the code.  If the response to 13.1 is No, please explain:		
13.2 13.2 13.3	Has the code of ethics for senior managers been amended?  If the response to 13.2 is Yes, provide information related to amendment(s).  Have any provisions of the code of ethics been waived for any of the specified officers?	Yes[ ] No[X] Yes[ ] No[X]	
13.3	1 If the response to 13.3 is Yes, provide the nature of any waiver(s).		
14.	BOARD OF DIRECTORS Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof?	Yes[X] No[]	
15.	Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?	Yes[X] No[]	
16.	Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict or is likely to conflict with the official duties of such person?	Yes[X] No[ ]	
	FINANCIAL		
17.	Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)?	Yes[] No[X]	
18.1	Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans): 18.11 To directors or other officers	• (	٨
	18.12 To stockholders not officers 18.13 Trustees, supreme or grand (Fraternal only)	\$( \$(	Ŏ
18.2	Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):	\$	
	18.21 To directors or other officers 18.22 To stockholders not officers 18.23 Trustees, supreme or grand (Fraternal only)	\$ ( \$ (	0
	Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?  If yes, state the amount thereof at December 31 of the current year:	Yes[] No[X]	
	19.21 Rented from others 19.22 Borrowed from others 19.23 Leased from others	\$ \$ \$	0
	19.24 Other	\$	0
	Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?  If answer is yes:	Yes[] No[X]	_
	20.21 Amount paid as losses or risk adjustment 20.22 Amount paid as expenses 20.23 Other amounts paid	\$( \$(	0
21.2 21.2	Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? If yes, indicate any amounts receivable from parent included in the Page 2 amount:	Yes[ ] No[X] \$	0
	INVESTMENT		
	Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date?  If no, give full and complete information, relating thereto:	Yes[X] No[]	
	Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 19.1).	Yes[ ] No[X]	
23.	2 If yes, state the amount thereof at December 31 of the current year: 23.21 Loaned to others	\$	0
	23.22 Subject to repurchase agreements 23.23 Subject to reverse repurchase agreements	\$ <b>\$</b>	0
	23.24 Subject to dollar repurchase agreements	Š	ŏ
	23.25 Subject to reverse dollar repurchase agreements 23.26 Pledged as collateral	\$ \$	Ö
	23.27 Placed under option agreements 23.28 Letter stock or securities restricted as to sale	\$ \$	0
	23.29 On deposit with state or other regulatory body	§	Ŏ
23.	23.291 Other 3 For category (23.28) provide the following:	<b>3</b>	U
	1 2	3	
	Nature of Restriction Description	Amount	
24. 24.	Does the reporting entity have any hedging transactions reported on Schedule DB? If yes, has a comprehensive description of the hedging program been made available to the demiciliary state? If no, attach a description with this statement.	Yes[] No[X] Yes[] No[] N/A[X	ŋ
25.	1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the		

issuer, convertible into equity?
25.2 If yes, state the amount thereof at December 31 of the current year.

Yes[] No[X]

26. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 3, Ill Conducting Examinations, G - Custodial or Safekeeping agreements of the NAIC Financial Condition Examiners Handbook?
26.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

Yes[X] No[]

### **GENERAL INTERROGATORIES (Continued)**

1 Name of Custodian(s)	2 Custodian's Address
Bank of America Regions Morgan Keegan Regions Morgan Keegan	Nashville, Tennessee

26.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

	1	2	3
	Name(s)	Location(s)	Complete Explanation(s)
ı			
	***************************************		***************************************

26.03 Have there been any changes, including name changes, in the custodian(s) identified in 26.01 during the current year? 26.04 If yes, give full and complete information relating thereto:

Yes[X] No[]

1	2	3	4
Old Custodian	New Custodian	Date of Change	Reason
AmSouth Investment Services	Regions Morgan Keegan	. 10/12/2007 .	Merger / acquisition

26.05 Identify all investment advisers, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1	2	3
Central Registration		
Depository Number(s)	Name	Address

27.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b)(1)])?
 27.2 If yes, complete the following schedule:

Yes[] No[X]

1	2	3
		Book/Adjusted
CUSIP#	Name of Mutual Fund	Carrying Value
27.2999 Total		

27.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
		Amount of	ļ
		Mutual Fund's	
		Book/Adjusted	
		Carrying Value	
Name of Mutual Fund	Name of Significant Holding	Attributable to	Date of
(from above table)	of the Mutual Fund	the Holding	Valuation

28. Provide the following information for all short term and long term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

		1	2	3
				Excess of
				Statement over
				Fair Value (-),
		Statement	Fair	or Fair Value over
		(Admitted) Value	Value	Statement (+)
28.1	Bonds	5,829,237	5,829,237	
28.2	Preferred stocks			
28.3	Totals	5,829,237	5,829,237	

28.4 Describe the sources of methods utilized in determining the fair values Fair values are provided by custodial financial institutions.

29.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed?

29.2 If no, list exceptions:

Yes[X] No[]

30.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?
 30.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

\$.....0

annual statement for the year 2007 of the Windsor Health Plan, Inc.

# **GENERAL INTERROGATORIES (Continued)**

	Name	Amount Paid	
Į		<u></u>	
1.1 Amount of paymen 1.2 List the name of the the period covered	ts for legal expenses, if any? e firm and the amount paid if any such payments represented 25% or more of the total payments for legal expe by this statement.	\$ nses during	0
	1	2	
	Name	Amount Paid	
2.2 List the name of fir	nts for expenditures in connection with matters before legislative bodies, officers or department of government, in and the amount paid if any such payment represented 25% or more of the total payment expenditures in constative bodies officers or department of government during the period covered by this statement.	f any? \$. nection with	0
	1	2	
	Name	Amount Paid	
		l	1

### **GENERAL INTERROGATORIES (Continued)**

#### **PART 2 - HEALTH INTERROGATORIES**

1.2	If yes, indicate on	emium e	have any direct Medicare Supplement Insurance in force? earned on U.S. business only:		Y 2	es[]No[X] 0
1.3	What portion of It	em (1.2	) is not reported on the Medicare Supplement Insurance Experience Exhibit?		\$	ō
1.5	Indicate amount of Indicate total incu	of earme med cla	d premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. ims on all Medicare Supplement insurance.		\$ \$	0
1.0	1.61 Total premiu	ım earr	current three years:		\$	0
	1.62 Total incurre 1.63 Number of of All years prior to r	covered	lives			0
	1.64 Total premii	ım eam	ned The state of t			0
	1.66 Number of c	covered	lives			0
1.7	Group policies - N 1.71 Total premi	ım earr	ned .		\$	<u>0</u>
	1.72 Total incum 1.73 Number of o	ed claim	ns en		\$	0
	All years prior to r	most cu	ment three years:			
	1.74 Total premii 1.75 Total incum	um earr ed clain	ned ns			0
	1.76 Number of					ŏ
2.	Health Test					
				1	2	
				Current Year	Prior Year	
		2.1	Premium Numerator			
		2.2 2.3	Premium Denominator Premium Ratio (2.1 / 2.2)			
		2.4	Reserve Numerator			
		2.5	Reserve Denominator	13,256,977	8,958,606	
		2.6	Reserve Ratio (2.4 / 2.5)	0.928	0.973	!
	the appropriate n	egulato	ments stating the period and nature of hospitals', physicians', and dentists' care offered to subscribers ar ry agency? nish herewith a copy(ies) of such agreement(s). Do these agreements include additional benefits offered'		ed with	/es[X] No[ ] /es[ ] No[X]
			have stop-loss reinsurance?			es[] No[X]
5.2	If no, explain:		tion contracts with two large provider contracts who both elected not to have reinsurance. These contract	ts ended 06/30/04 and		
5.3	Maximum retaine	ed risk (	see instructions):		•	•
	5.31 Compreher 5.32 Medical On		edical		\$	0
	5.33 Medicare S 5.34 Dental	upplen	nent		S	0
	5.35 Other Limit	ed Ben	efit Plan		\$	
	5.36 Other					0
6.	provisions, conve	ersion p	which the reporting entity may have to protect subscribers and their dependents against the risk of insolve privileges with other carriers, agreements with providers to continue rendering services, and any other against cts contain hold harmless language.	ency including hold har reements:	mless	
	1 Does the reporting If no, give details		y set up its claim liability for provider services on a service date base?			Yes[X] No[ ]
8.	Provide the follows.	wing inf	iormation regarding participating providers: s at start of reporting year			4,788
	8.2 Number of p	rovider	s at end of reporting year		•••••	4,788 12,502
9.	1 Does the reporti 2 If yes, direct pres	ng entit	y have business subject to premium rate guarantees?			Yes( ) No(X)
<b>J</b> .,	9.21 Business v	vith rate	guarantees between 15-36 months guarantees over 36 months			0
10			ity have Incentive Pool, Withhold or Bonus Arrangements in its provider contracts?			Yes[] No[X]
	0.2 If yes:	_				
	10.22 Amount	actually	int payable bonuses paid for year bonuses		Š	ğ
	10.23 Maximur	n amou	nt payable withholds paid for year withholds		\$ \$	0 0 0
4.4					******	
1	1.1 Is the reporting 11.12 A Medic	al Grou	organized as: p/Staff Model, actice Association (IPA) or			Yes[]No[X] Yes[]No[X]

11.13 An Individual Practice Association (IPA), or,
11.14 A Mixed Model (combination of above)?
11.2 Is the reporting entity subject to Minimum Net Worth Requirements?
11.3 If yes, show the name of the state requiring such net worth.
Tennessee
11.4 If yes, show the amount required.
11.5 Is this amount included as part of a contingency reserve in stockholder's equity?
11.6 If the amount is calculated, show the calculation.
Amount totaling 4% of the first \$150,000,000 of revenue earned for the prior calendar year, plus 1.5% of the amount earned in excess of \$150,000,000 for the prior calendar year. Windsor's revenues for 2006 totaled \$169,420,617 (\$104,051,603 in TennCare revenue and \$65,369,014 in Medicare revenue); therefore, Windsor's current statutory net worth requirement is \$6,291,309 (\$150,000,000 x 4%+(\$169,420,617 - \$150,000,000)x1.5%).

12. List service areas in which the reporting entity is licensed to operate:

Name of Service Area

In Tennessee: Davidson, Williamson, Rutherford, Maury, Hickman, Cheatham, Trousdale, Sumner, Cannon, DeKalb, Knox, Hamilton, Shelby, Fayette, Madison, Crockett, Tipton, Lewis, Wayne, Lawrence, Giles, Marshall, Moore, Franklin, Coffee, Grundy, Macon, Pickett, Stewart, Houston, Humphreys, Cocke, Lauderdale, Obion, Carroll In Alabama: Jefferson ANNUAL STATEMENT FOR THE YEAR 2007 OF THE Windsor Health Plan, Inc.

# **GENERAL INTERROGATORIES (Continued)**



Name of Service Area
In Arkansas: Pulaski, Saline, Lonoke, Clay, Craighead, Poinsett, Cross, Crittenden, Arkansas, Garland, Hot Spring, Clark, Stone, Cleburne, Independence, Jackson, Greene, Randolph, Benton, Carroll, Washington, Madison, Crawford,

Sebastian, Franklin, Logan, Johnson, Yell, Conway

In Mississippi: Hinds, Copiah, Rankin, Lincoln, Yazoo, Warren, Claiborne, Pike, Attala, Leake, Scott, Smith, Winston, Newton, Kemper, Lauderdale, Clarke, Lowndes, Tunica, De Soto, Tate, Panola, Marshall, Lafayette, Benton, Union, Tippah, Prentiss, Simpson

In South Carolina: Greenville, Spartanburg

### **FIVE-YEAR HISTORICAL DATA**

190	1 2007	2 2006	3 2005	4 2004	5 2003
BALANCE SHEET (Pages 2 and 3)					
Total admitted assets (Page 2, Line 26)	30,257,235	23,317,372	5,453,930	5,144,185	4,739,560
2. Total liabilities (Page 3, Line 22)					
3. Statutory surplus					
Total capital and surplus (Page 3, Line 31)					
INCOME STATEMENT (Page 4)				.,	, , , , ,
5. Total revenues (Line 8)	119,328,295	57,048,413	(19,038)		60,663
Total medical and hospital expenses (Line 18)					
7. Claims adjustment expenses (Line 20)					, ,
Total administrative expenses (Line 21)	1				l l
9. Net underwriting gain (loss) (Line 24)	1	· ·			· I
10. Net investment gain (loss) (Line 27)					
11. Total other income (Lines 28 plus 29)	<b> </b>				l l
12. Net income or (loss) (Line 32)	l				i I
Cash Flow (Page 6)	2,001,000				, , , , , , , , , , , , , , , , , , , ,
13. Net cash from operations (Line 11)	8 108 307	12 736 394	(4 018)	548 664	(1.401.684)
RISK-BASED CAPITAL ANALYSIS					(1,401,001)
14. Total adjusted capital	7 905 957	6 618 137	5 288 524	4 975 647	4 387 792
15. Authorized control level risk-based capital			l		1 I
ENROLLMENT (Exhibit 1)	4,040,007				
16. Total members at end of period (Column 5, Line 7)	54 715	53 293	40 951	38 361	28 910
17. Total members months (Column 6, Line 7)					
OPERATING PERCENTAGE (Page 4)	103,470	021,400		410,110	
(Item divided by Page 4, sum of Lines 2, 3 and 5) x 100.0					
18. Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)	100.0	100.0	100.0	100.0	100.0
19. Total hospital and medical plus other non-health (Lines 18 plus Line 19)			l .	1	1
20. Cost containment expenses	1	1			
21. Other claims adjustment expenses	1		1	1	
22. Total underwriting deductions (Line 23)	l				1
23. Total underwriting gain (loss) (Line 24)				1	
	J3				(3,030)
UNPAID CLAIMS ANALYSIS				}	
(U&I Exhibit, Part 2B)  24. Total claims incurred for prior years (Line 13, Column 5)	6 500 460		(40,020)	0.704	924 657
	1			1	1
25. Estimated liability of unpaid claims-[prior year (Line 13, Column 6)]					004,199
INVESTMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES					
26. Affiliated bonds (Sch. D Summary, Line 25, Column 1)		Į.			
27. Affiliated preferred stocks (Sch. D Summary, Line 39, Column 1)	1				
28. Affiliated common stocks (Sch. D Summary, Line 53, Column 1)					
29. Affiliated short-term investments (subtotal included in Sch. DA, Part 2,		1			
Column 5, Line 7)	1	1	1		
30. Affiliated mortgage loans on real estate		1			ŀ
31. All other affiliated					
32. Total of above Lines 26 to 31		<b></b>	<u> </u>	<u> </u>	<u></u>

From: Origin ID: THAA (615)782-7906 MOLLY ARCIA Windsor Health Group 7100 Commerce Way Suite 285 Brentwood, TN 37027



CAD: 4961084/INET8091 Account#: S Delivery Address Bar Code

Ship Date: 15SEP08

Invoice # PO # Dept#

ActWgt: 1 LB

Ref#

CLS080108/21/24

SHIP TO: 6157412677

BILL SENDER

Shirlyn Johnson Dept of Commerce &

500 James Robertson Parkway Suite 750 Nashville, TN 37243

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7919 5086 5480

TUE - 16SEP A1 STANDARD OVERNIGHT

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